



Unisys in Transportation – Logistics Solutions

Leveraging Technology to drive value, security and control

speed

Secure Business Operations – Today

Clarity and security. Agility and flexibility. Speed and responsiveness. If you operate a global logistics operation or supply chain, they are keys to your success. And you wouldn't rely on anything less than industry-leading functions, delivered on the web and operated by a partner that supports the organizations that you admire.

Unisys Logistics Solutions are used to process up to 35% of the world's air freight – from initial booking, through real-time tracking and control, all the way to final delivery. Based on industry best practices, leading-edge technology and proven process models, our Logistics Solutions give you the control, automation and integration you need – all at industry-leading price points.

Solutions for Every Link in the Supply-Logistics Chain

Unisys provides a comprehensive range of services, designed to work together and optimize each and every link in your supply chain or logistics operation. Built in partnership with the air logistics community, our Logistics Solutions include:

- **Logistics Management System:** the world's most comprehensive air cargo management system, web-based service offering, process control and integration with other systems through Cargo-IMP and the most advanced XML interfaces
- **Logistics Hosting and Integration Services:** leading-edge technology operation and support services on a transaction pricing basis
- **In-transit Service Manager:** time-based supply chain event management, with proactive alerts of potential failures and exceptions, and Cargo 2000 performance reporting
- **Cargo Portal Services:** the world's most popular air cargo multi-carrier web booking portal, providing unparalleled visibility and self-service. Includes forwarder system-to-carrier system interface and secure, real-time web access to the carrier systems 24/7

Together, our Logistics Solutions help empower all types of transportation organizations – from smaller regional airlines to the biggest global carriers – manage the entire logistics life cycle, flexibly, securely and profitably.

Unisys 3D Blueprinting™ Approach

Unisys transportation solutions leverage our proven 3D Blueprinting approach, which drives tangible cost and operational benefits through organizational clarity across the four core dimensions of business – from strategy and processes to applications and infrastructure. 3D Blueprinting is based on Unisys 3D Blueprints™, including proven best practices, models and reusable code from scores of successful engagements. That means speedier development cycles, reduced project risk and shorter time to benefit.

For instance, through the process of 3D Blueprinting, our Unisys AirCore® system, our centralized passenger-driven database, allows airlines to make the vision of customer centricity an operational reality through high-performance reservations and departure control processes and systems. We have created many process-specific 3D Blueprints for transportation organizations around the world. With 3D Blueprints, companies can see clearly the cause-and-effect relationships among key operations, allowing your enterprise to act with confidence and clearly identify which investments—new systems or process redesign, for instance – will provide the greatest business impact.

Business & Technical Flexibility – By Design

Unisys Logistics Solutions are technically superior. Based on many leading technologies, they make it easier for your clients to do business with you, and help staff manage processes in line with expectations. The flexible web-based approach and sophisticated parameters mean you can match these services to your business and other systems.

Plus, because of our platform's modular and object-based architecture, modifications and upgrades can be made quickly and easily. You can also choose a hosted approach, which keeps you at the latest system release and delivers excellent reliability – without the expense of making constant upgrades or maintaining a large IT staff.

When you invest in our Logistics Solutions, you become a member of a community that shares the costs of enhancements. Participants in our AIRCARESM community pool resources, coordinate change, share best practices and drive standards across the industry. This approach gives you access to the highest levels of functionality at a lower cost than competitors.

The bottom line? Higher levels of service for your customers. Lower overall costs. And greater business and technical flexibility. Better business. Delivered.

Real Value & Bottom-Line Results – With Every Shipment

Unisys Logistics Solutions have delivered bottom-line results for leading transportation organizations, including global network and regional airlines. The benefits include:

- Optimized revenue and increased customer loyalty
- Streamlined service through electronic shipment booking and tracking, and single-point access to multiple forwarders and carriers

- Better shipment process control and visibility to enhance supply chain value
- Increased forecasting and work scheduling accuracy
- Enhanced communications ability through real-time problem notifications and automated alerts
- Reduced IT and operating costs through the use of Web-based technologies and reduced support costs associated with hardware enhancements and software upgrades
- Greater cost predictability, either through long-term committed rates or flexible, per-shipment pricing
- Improved end-user and staff productivity
- Increased technical flexibility and operational agility

Increased IT reliability and security through hosted solutions, with 24 x 7 uptime and second-level help desk support.

Empower your logistics and supply chain for optimal performance. Contact your Unisys representative today, or visit us at: <http://www.unisys.com/transportation>



Why Unisys?

Why do leading transportation organizations around the world choose Unisys as a business and technology partner? Because we deliver:

Organizational Clarity: Our proven 3D Blueprinting approach makes clear the connections between strategy, process, applications and infrastructure. By highlighting previously hidden opportunities, risks and redundancies, 3D Blueprinting is the first step to operating more efficiently, securely and profitably.

Insight: By integrating key systems, applications and data repositories, our clients can access the information they need to make better decisions – faster and more confidently.

Agility: With clarity comes operational agility – so you can move nimbly, respond quickly and take advantage of rapid market shifts and industry change.

Risk Management: We help our clients secure their business operations for predictability and stability, so they're not blindsided by disruptions, sudden turbulence and unforeseen events.

Focus: From strategic planning to systems integration, our solutions address core business issues and key operations, like passenger processing, loyalty programs, cargo handling and regulatory compliance.

Experience: Unisys has been serving the air transportation industry for decades. Our leadership hails from the executive ranks of the industry.

Leadership: Our insightful publications *Unisys Scorecard*, *FastForward* and *AirCoreNEWS* are considered must-reads in the industry. Our experts speak regularly at industry events and are frequently quoted in the mainstream and business media. We are involved with all major industry groups, participating in standards development and have led or sponsored many gatherings.

Results: Transportation leaders choose Unisys because we deliver breakthrough cost and performance gains, and outstanding ROI. Our systems process 29% of the world's airline passengers and 35% of the world's air freight.

Relationships: Our loyal clients include 19 of the top 25 airlines and more than 200 total; hundreds of airports, and top solutions providers and industry groups.

Scope: We design and deliver solutions all over the world – the Americas, Europe and Asia/South Pacific, and we dedicate resources, including senior leadership, to our clients via regional support hubs.

For more information about Unisys Transportation Solutions, contact your Unisys representative, or visit our website at <http://www.unisys.com/transportation>

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